

General Services Administration

Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAvantage.gov.

Schedule 69

Training Aids and Devices Instructor-Led Training - Flight Training

FSC Group 6930

Contract No. GS-02F-0013R

Contract Period: October 20, 2004 - October 19, 2009

Modification No. PO-0001, effective March 29, 2006

*For more information on ordering from Federal Supply Schedules,
click on the FSS Schedules button at fss.gsa.gov.*



FCI Emergency Maneuver Training

5865 S. Sossaman Road
Mesa, AZ USA 85212

Phone: (866) 359-4273 · Fax: (480) 279-1882

Website - <http://www.fcitraining.com> · E-mail - info@fcitraining.com

Contract Administration - Paul Ransbury - (480) 279-1881

**** FCI Emergency Maneuver Training is a small business. ****



Contract Holder



Advantage!
www.gsaAdvantage.gov

CUSTOMER INFORMATION

- 1a. Table of awarded special item number(s):
SIN 27-200 Prepared Printed Instructional Material
SIN 27-400 Instructor-Led Training: Flight Training
- 1b. Identification of the Lowest Priced Model Number:
SIN 27-200 VHS "Getting Ready for Spins" \$14.95
SIN 27-400 Enhanced Emergency Maneuver Training, Per Mission
Price. \$541.89
- 1c. N/A
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage Area: 48 Contiguous states excluding Alaska, Hawaii & Puerto Rico.
5. Point of Production: Training is performed at 5865 S. Sossaman Rd., Mesa, AZ 85212.
6. Discount from Pricelists: 4% (Basic Discount)
7. Quantity Discounts: 7.5% - 29%, dependent upon quantity and season
8. Prompt Payment terms: 1.5% 20 Days, Net 30 Days
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign Items: N/A
- 11a. Time of Delivery: Fifteen (15) days after receipt of order.
- 11b. Expedited Delivery: Items available for expedited delivery are noted in the price list; Seven (7) working days after receipt of order for printed materials.
- 11c. Overnight and 2-Day Delivery: Additional costs incurred will be passed along to end user.
- 11d. Urgent Requirements: Contact representative at 480-279-1881 for costs associated to effect a faster delivery.
12. FOB Point: FOB to 48 contiguous states, excluding Alaska, Hawaii and Puerto Rico.
- 13a. Ordering Address: FCI Emergency Maneuver Training, 5865 S. Sossaman Road, Mesa, AZ 85212.
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreement (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment Address: FCI Emergency Maneuver Training, 5865 S. Sossaman Road, Mesa, AZ 85212.
15. N/A
16. N/A
17. Government purchase cards are accepted above the micro-purchase level.
18. N/A
19. N/A
20. N/A
- 20a. N/A
21. N/A
22. N/A
23. N/A
- 24a. N/A
- 24b. N/A
25. DUNS: 142908719
26. FCI Maneuver Training is registered in the database of Central Contractor Registration (CCR).

TRAINING PROGRAMS

(Includes ground school, debrief, and in-flight mini-dv cassette of full program)

Enhanced Emergency Maneuver Training (Full Program = 4 Day - 6 Mission)

Upset Recovery Training #1, #2 & #3; Spin Training #1 & #2; Instrument Recovery Training #1

	<u>Per Mission</u>	<u>Per Full Program</u>
Missions 0-24	\$ 624.24	\$3,853.44
Missions 0-25 (25 mission minimum required)	\$ 592.07	\$3,552.39
Missions 26-49	\$ 582.03	\$3,492.18
Missions 50-74	\$ 568.65	\$3,411.90
Missions 75-99	\$ 555.27	\$3,331.62
Missions 100+	\$ 541.89	\$3,251.34

Standard Emergency Maneuver Training (Full Program = 3 Day - 5 Mission)

Upset Recovery Training #1, #2 & #3; Spin Training #1 & #2

	<u>Per Mission</u>	<u>Per Full Program</u>
Missions 0-24	\$ 651.84	\$3,259.20
Missions 0-25 (25 mission minimum required)	\$ 600.92	\$3,004.58
Missions 26-49	\$ 590.73	\$2,953.65
Missions 50-74	\$ 577.15	\$2,885.75
Missions 75-99	\$ 563.57	\$2,817.85
Missions 100+	\$ 549.99	\$2,749.95

Emergency Maneuver Training - Recurrent Program (3 Day - 3 Mission)

Upset Recovery Training #1, #2 & #3; Spin Training #1

	<u>Per Mission</u>	<u>Per Full Program</u>
Missions 0-24	\$ 642.24	\$2,013.12
Missions 0-25 (25 mission minimum required)	\$ 592.07	\$1,855.85
Missions 26-49	\$ 582.03	\$1,824.39
Missions 50-74	\$ 568.65	\$1,782.45
Missions 75-99	\$ 555.27	\$1,740.51
Missions 100+	\$ 541.89	\$1,698.57

Upset Recovery Training (2 Day - 3 Mission)

Upset Recovery Training #1, #2 & #3; Ideal for the Corporate Pilot

	<u>Per Mission</u>	<u>Per Full Program</u>
Missions 0-24	\$ 642.24	\$2,013.12
Missions 0-25 (25 mission minimum required)	\$ 592.07	\$1,855.85
Missions 26-49	\$ 582.03	\$1,824.39
Missions 50-74	\$ 568.65	\$1,782.45
Missions 75-99	\$ 555.27	\$1,740.51
Missions 100+	\$ 541.89	\$1,698.57

· Prices listed are per individual mission or per program.

· Discounts listed above are for flights booked. Flights booked at the same time, but taken separately still qualify for these discounts.

· The above-listed discounts are based on a tiered system. The discounts listed apply to the range specified ONLY. Please contact FCI Emergency Maneuver Training for a detailed price quotation.

· Training is provided at the FCI Emergency Training facility in Mesa, Arizona. Training at other sites is available at an additional costs. The above discounts still apply to mission/program pricing.

· Minimum participant registration of 25 flights in 5 business days is required for facilities within the 48 contiguous United States, Washington DC, Alaska and Puerto Rico. Facilities outside of the United States require a minimum of 50 flights in 5 business days.

TRAINING PROGRAMS

(Includes ground school, debrief, and in-flight mini-dv cassette of full program)

Spin Training Course (2 Day - 2 Mission)

Spin Training #1 & #2

	<u>Per Mission</u>	<u>Per Full Program</u>
Missions 0-24	\$ 642.24	\$1,342.08
Missions 0-25 (25 mission minimum required)	\$ 592.07	\$1,237.23
Missions 26-49	\$ 582.03	\$1,216.26
Missions 50-74	\$ 568.65	\$1,188.30
Missions 75-99	\$ 555.27	\$1,160.34
Missions 100+	\$ 541.89	\$1,132.38

Introductory Upset Recovery Mission (1 Day - 1 Mission)

	<u>Per Mission</u>
Missions 0-24	\$ 642.24
Missions 0-25 (25 mission minimum required)	\$ 592.07
Missions 26-49	\$ 582.03
Missions 50-74	\$ 568.65
Missions 75-99	\$ 555.27
Missions 100+	\$ 541.89

Instrument Recovery Training (1 Day - 1 Mission)

Instrument Recovery Training #1 (recommended as URT add-on)

	<u>Per Mission</u>
Missions 0-24	\$ 719.04
Missions 0-25 (25 mission minimum required)	\$ 662.87
Missions 26-49	\$ 651.63
Missions 50-74	\$ 636.65
Missions 75-99	\$ 621.67
Missions 100+	\$ 606.69

Customized and Aerobatic Missions (on a per mission basis)

Customized Aerobatics or Formation Training

	<u>Per Mission</u>
Missions 0-24	\$ 719.04
Missions 0-25 (25 mission minimum required)	\$ 662.87
Missions 26-49	\$ 651.63
Missions 50-74	\$ 636.65
Missions 75-99	\$ 621.67
Missions 100+	\$ 606.69

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EXTRA 300L DEMONSTRATION AND CHECKOUT PROGRAMS

Single Mission Demonstration Flight

	<u>Full Program</u>
Missions 0-24	\$ 767.04
Missions 0-25 <i>(25 mission minimum required)</i>	\$ 707.12
Missions 26-49	\$ 695.13
Missions 50-74	\$ 679.15
Missions 75-99	\$ 663.17
Missions 100+	\$ 647.19

Basic Extra 300L Type Checkout

	<u>Full Program</u>
Missions 0-24	\$3,720.00
Missions 0-25 <i>(25 mission minimum required)</i>	\$3,429.38
Missions 26-49	\$3,371.25
Missions 50-74	\$3,293.75
Missions 75-99	\$3,216.25
Missions 100+	\$3,138.75

Advanced Extra 300L Type Checkout, Tailwheel Endorsement & High-Performance Sign-off

	<u>Full Program</u>
Missions 0-24	\$7,435.20
Missions 0-25 <i>(25 mission minimum required)</i>	\$6,854.33
Missions 26-49	\$6,738.15
Missions 50-74	\$6,583.25
Missions 75-99	\$6,428.35
Missions 100+	\$6,273.45

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EACH MISSION INCLUDES:

- Ground Pre-flight Theory/Briefing: 1.0 hours
- Flight Time: 0.9 hours
- Air Time: 0.7 hours (typically a minimum)
- Ground Post-flight Debriefing/Tape Review: 0.5 hours
- VHS Video of Mission
- Certificate of Completion

PARTICIPANT REQUIREMENTS

- **Height:** Maximum of 6'6" (Please contact FCI Emergency Training if the participant exceeds this height. The flyer will need to be cleared by our pilots.)
- **Weight:** Maximum of 250 lbs. (Based upon parachute limits.)
- **Medical fitness is the responsibility of the customer. Consult your physician with any fitness, medical or nutritional needs.**
- Nausea medication is acceptable just prior to your mission, provided you have consulted a physician concerning the use of such a product as a passenger aboard an aerobatic aircraft.

SEASONAL DISCOUNT

Flights taken between May 15th and September 30th receive an additional 14% discount.

***Please visit our website at
www.fcitraining.com or contact us
toll-free at (866) 359-4273 for additional
information & course descriptions***

MEMORABILIA ITEMS

SHIRTS:

Ladies Outer Banks Polo	\$47.95
Ladies Sleeveless Outer Banks	\$40.00
Ladies Sleeveless Van Heusen	\$19.95
Men's EMT Training Logo Polo	\$39.95
Men's Outer Banks Polo	\$47.95
Men's Van Heusen Polo	\$27.95
T-Shirt - Adventure Design	\$24.95
T-Shirt - EMT Training Design	\$24.95
T-Shirt Standard	\$15.00

CAPS

Cap - Adventure Logo	\$24.95
Cap - EMT Training Logo	\$24.95

MUGS

Mug - Adventure Logo	\$15.00
Mug - EMP Training Logo	\$15.00

MISCELLANEOUS

3D Laser Cut Extra 300	\$59.95
8x10 Photo	\$39.95
Camera	\$10.00
Clock - FCI Round	\$19.95
Name Tag	\$12.00
Patch	\$ 9.95
Pin	\$ 3.95
Scarf	\$15.00
Tattoo (Adventure Only)	\$ 0.50

RICH STOWELL MERCHANDISE

Rich Stowell

NAFI Master CFI - Aerobatic

Author: Emergency Maneuver Training: Controlling Your Airplane During a Crisis

Complete Pilot Pack (Manual & 4 VHS)	\$154.00
Rich Stowell - EMT Manual	\$ 29.95
EMT Pack (EMT Manual & VHS)	\$ 84.00
Speaking of Flying	\$ 19.95
VHS "Basic Aerobatics"	\$ 59.95
VHS "Emergency Maneuver Training"	\$ 69.95
VHS "Getting Ready for Spins"	\$ 14.95
VHS "Stall/Spin Awareness"	\$ 29.95
Video Library Pack (4 VHS)	\$139.00

FCI EMERGENCY MANEUVER TRAINING: RESCHEDULING/CANCELLATION POLICIES

In the event FCI Emergency Maneuver Training cannot deliver its services on the scheduled flight day, the customer will be provided with an alternate flight date or the customer can cancel their mission with a 25% administration penalty. If the customer goes flying with FCI, they are liable for the entire fee for the mission profile flown regardless of subsequent cancellations or unforeseen circumstances associated with their original booking. The customer understands that the 25% cancellation fee is to cover real expenses incurred by FCI Emergency Maneuver Training and will not be waived under any circumstance whatsoever.

TRAINING CANCELLATION/RESCHEDULING POLICY - % OF FULL PRICE

- 25% Cancellation/rescheduling fee assessed any time mission is cancelled or rescheduled.
- 50% cancellation/rescheduling fee assessed any time mission is cancelled or rescheduled less than two (2) weeks from scheduled event.
- Cancellations must be received in writing.



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